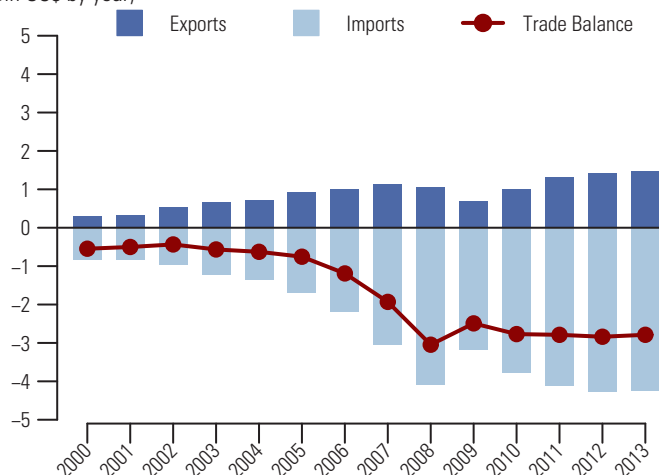


## Overview:

In 2013, the value of merchandise exports of Armenia increased slightly by 2.8 percent to reach 1.5 bln US\$, while its merchandise imports decreased slightly by 0.3 percent to reach 4.3 bln US\$ (see graph 1, table 2 and table 3). The merchandise trade balance recorded a relatively large deficit of 2.8 bln US\$ (see graph 1). The largest merchandise trade balance was with MDG CIS at -983.0 mln US\$ (see graph 4). Merchandise exports in Armenia were diversified amongst partners; imports were also diversified. The top 11 partners accounted for 80 percent or more of exports and 18 partners accounted for 80 percent or more of imports (see graph 5). In 2012, the value of exports of services of Armenia decreased slightly by 0.1 percent, reaching 823.3 mln US\$, while its imports of services increased slightly by 1.7 percent and reached 1.2 bln US\$ (see graph 2). There was a moderate trade in services deficit of 331.4 mln US\$.

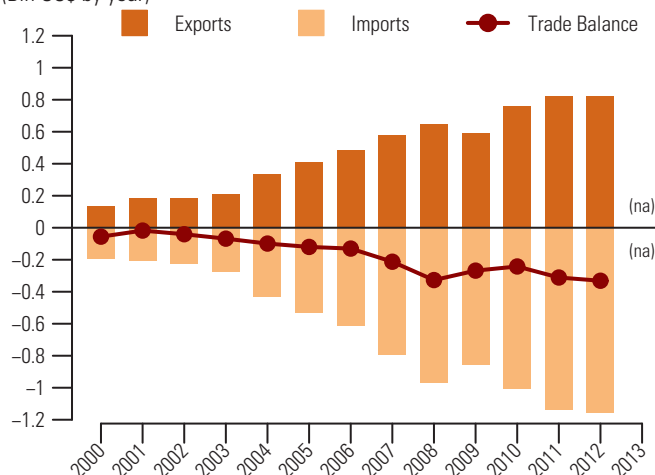
**Graph 1: Total merchandise trade, by value**

(Bln US\$ by year)



**Graph 2: Total services trade, by value**

(Bln US\$ by year)

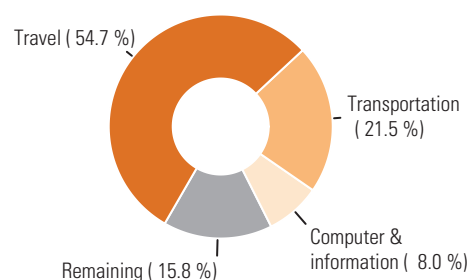


## Exports Profile:

"Goods classified chiefly by material" (SITC section 6), "food, animals + beverages, tobacco" (SITC section 0+1) and "crude materials + anim. & veg. oils" (SITC section 2+4) were the largest commodity groups for exports in 2013 representing respectively 29.3, 26.5 and 22.0 percent of exported goods (see table 2). From 2011 to 2013, the largest export commodity was "copper ores and concentrates" (HS code 2603) (see table 1). The top three destinations for merchandise exports were the Russian Federation, Bulgaria and Germany, accounting for respectively 19.7, 10.3 and 9.4 percent of total exports. "Travel" (EBOPS code 236) accounted for the largest share of exports of services in 2012 at 450.6 mln US\$, followed by "Transportation" (EBOPS code 205) at 177.4 mln US\$ and "Computer and information services" (EBOPS code 262) at 65.5 mln US\$ (see graph 3).

**Graph 3: Exports of services by EBOPS category**

(% share in 2012)



**Table 1: Top 10 export commodities 2011 to 2013**

HS code	4-digit heading of Harmonized System 2007	Value (million US\$)			Unit value			SITC code	
		2011	2012	2013	2011	2012	2013		Unit
All Commodities.....		1320.4	1428.1	1467.8					
2603 Copper ores and concentrates.....		260.6	227.6	279.9	2.2	1.7	1.6	US\$/kg	283
2208 Alcohol of a strength by volume of less than 80 % vol.....		131.2	164.8	186.2	13.7	11.5	13.2	US\$/litre	112
7202 Ferro-alloys.....		121.3	106.8	102.4	21.8	18.3	15.4	US\$/kg	671
7402 Unrefined copper; copper anodes for electrolytic refining.....		114.6	104.8	90.2	12.8	10.6	8.3	US\$/kg	682
7102 Diamonds, whether or not worked, but not mounted or set.....		113.7	79.1	88.1	323.7	582.3		US\$/carat	667
2716 Electrical energy.....		87.5	95.2	78.0	57.1	56.3	59.4	US\$/MWh	351
7607 Aluminium foil (whether or not printed or backed with paper, paperboard.....		87.0	81.1	80.4	3.5	3.1	3.0	US\$/kg	684
7108 Gold (including gold plated with platinum).....		67.3	77.5	73.6	28.8	33.3	26.8	thsd US\$/kg	971
2402 Cigars, cheroots, cigarillos and cigarettes.....		16.3	41.8	68.0	9.0	8.9	10.2	US\$/kg	122
8802 Other aircraft (for example, helicopters, aeroplanes); spacecraft.....		19.7	48.7	22.6	19.7	48.7	7.5	mln US\$/unit	792

Services Imports and Exports: EBOPS 2002 categories

**Table 2: Merchandise exports by SITC**  
(Value in million US\$, growth and shares in percentage)

SITC	2013	Avg. Growth rates		2013 share
		2009-2013	2012-2013	
Total	1467.8	21.0	2.8	100.0
0+1	389.2	32.4	23.9	26.5
2+4	323.4	24.0	3.8	22.0
3	88.4	94.0	-18.0	6.0
5	25.2	28.6	33.3	1.7
6	430.5	8.7	0.3	29.3
7	45.5	10.4	-51.4	3.1
8	91.9	29.3	47.3	6.3
9	73.7	22.4	-18.6	5.0

**Table 3: Merchandise imports by SITC**  
(Value in million US\$, growth and shares in percentage)

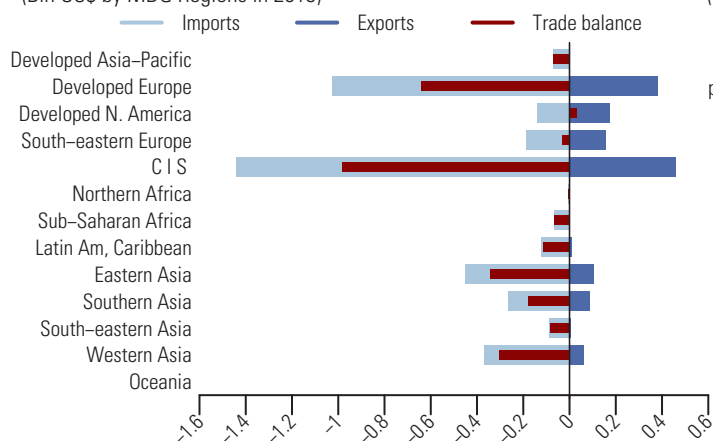
SITC	2013	Avg. Growth rates		2013 share
		2009-2013	2012-2013	
Total	4256.2	7.6	-0.3	100.0
0+1	779.3	8.8	4.5	18.3
2+4	112.5	2.5	-3.9	2.6
3	938.2	17.5	3.9	22.0
5	449.3	8.4	8.7	10.6
6	754.0	3.1	3.4	17.7
7	740.4	-0.5	-5.0	17.4
8	312.1	7.1	-1.9	7.3
9	170.4	44.2	-34.6	4.0

SITC Legend

SITC Code	Description
Total	All commodities
0+1	Food, animals + beverages, tobacco
2+4	Crude materials + anim. & veg. oils
3	Mineral fuels, lubricants
5	Chemicals
6	Goods classified chiefly by material
7	Machinery and transport equipment
8	Miscellaneous manufactured articles
9	Not classified elsewhere in the SITC

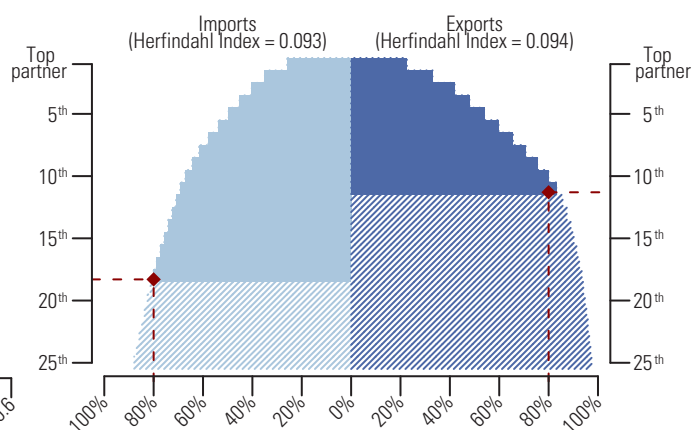
**Graph 4: Merchandise trade balance**

(Bln US\$ by MDG Regions in 2013)



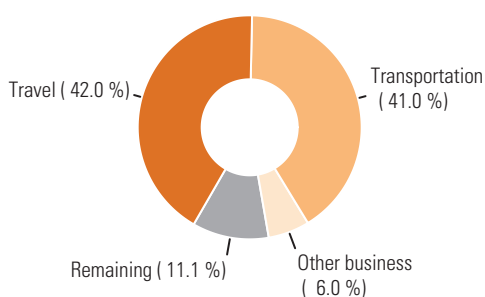
**Graph 5: Partner concentration of merchandise trade**

(Cumulative share by ranked partners in 2013)



**Graph 6: Imports of services by EBOPS category**

(% share in 2012)



**Imports Profile:**

"Mineral fuels, lubricants" (SITC section 3), "food, animals + beverages, tobacco" (SITC section 0+1) and "goods classified chiefly by material" (SITC section 6) were the largest commodity groups for imports in 2013 representing respectively 22.0, 18.3 and 17.7 percent of imported goods (see table 3). From 2011 to 2013, the largest import commodity was "petroleum gases and other gaseous hydrocarbons" (HS code 2711) (see table 4). The top three partners for merchandise imports were the Russian Federation, China and Ukraine, accounting for respectively 24.1, 9.4 and 5.3 percent of total imports. "Travel" (EBOPS code 236) accounted for the largest share of imports of services in 2012 at 485.0 mln US\$, followed by "Transportation" (EBOPS code 205) at 472.9 mln US\$ and "Other business services" (EBOPS code 268) at 69.0 mln US\$ (see graph 6).

**Table 4: Top 10 import commodities 2011 to 2013**

HS code	4-digit heading of Harmonized System 2007	Value (million US\$)			Unit value			SITC code
		2011	2012	2013	2011	2012	2013	
All Commodities.....		4109.3	4266.9	4256.2				
2711 Petroleum gases and other gaseous hydrocarbons.....		411.7	520.3	575.6	0.3	0.3	0.3	US\$/kg 343
2710 Petroleum oils, other than crude.....		370.9	360.5	341.6	1.0	1.0	1.0	US\$/kg 334
7102 Diamonds, whether or not worked, but not mounted or set.....		126.7	96.8	116.4	282.6	361.2		US\$/carat 667
1001 Wheat and meslin.....		90.6	131.8	108.7	0.3	0.3	0.3	US\$/kg 041
7108 Gold (including gold plated with platinum).....		78.4	74.0	168.6	51.5	53.7	43.9	thsd US\$/kg 971
9999 Commodities not specified according to kind.....		131.2	186.6	1.8				931
3004 Medicaments (excluding goods of heading 30.02, 30.05 or 30.06).....		91.5	94.6	109.6	73.8	78.3	80.8	US\$/kg 542
8703 Motor cars and other motor vehicles principally designed for the transport.....		76.7	60.3	61.6	19.0	15.7	17.3	thsd US\$/unit 781
8517 Electrical apparatus for line telephony or line telegraphy.....		79.1	69.4	48.9				764
7601 Unwrought aluminium.....		71.6	63.4	53.3	3.2	2.1	2.1	US\$/kg 684